



**James L. "Rusty" Meadows II**  
**Principal**

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**Clients Served**

- American Association for the Advancement of Science
- American Bar Association
- AmericaOnline
- Architect of the Capitol
- Bank of America
- CapitalOne
- Citibank
- Dubai International Financial Center
- FDIC
- Fannie Mae
- Freddie Mac
- International Monetary Fund
- MICROS Systems
- MITRE Corporation
- National Labor Relations Board
- PEPCO
- Oracle
- Sallie Mae
- The World Bank
- US Securities and Exchange Commission
- US Secret Service
- US Senate

**Education**

AS, Civil Engineering, WVIT

BS, Business Management, WVIT

**Experience**

Rusty Meadows has more than 40 years of experience in the commercial real estate industry. During his tenure, he has completed projects valued at more than US\$50B. The scale of his projects range in size from as small as 100,000 square feet to as large as 4M square feet. His experience and expertise are in developing long-term strategic real estate plans, real estate development and finance, site/building acquisition and disposition, site master planning, building design, construction and on-going facility operations.

More specifically he has worked with some of the largest organizations in the private and public sectors and in both the domestic and international markets developing institutional long-term real estate strategies. Post strategy development, he has frequently remained in a tactical project leadership role to direct the professional design and building teams to carry out the projects identified and defined in those strategies.

While his technical training is in engineering and business, Rusty's multi-disciplinary experience provides him with the knowledge and understanding of how the complicated world of real estate planning, development and operations are interconnected. He understands how even small decisions made early and/or during the development process can impact the success and/or failure of a project years after its completion.

Rusty's approach is "customer centric". He realizes that clients have every right to expect optimization of their investment in their real estate assets. He believes that comprehensive and thoughtful planning, coupled with disciplined project execution will yield optimal results for his clients. His simple belief is that true real estate professionals should be able to get it right.

**Professional Affiliations**

- Member, Committee Member, Speaker and Sponsor of DC Building Industry Association
- Member, Committee Member, Speaker and Sponsor of CORENET Global
- Washington Business Journal, Real Estate Contributor
- Adjunct Professor, George Washington University, Strategic Real Estate Planning
- LEED Accredited Professional
- Speaker, International Facility Management Association, "Strategic Real Estate Planning"
- Speaker, Society of American Military Engineers, "Healthy Buildings"
- Speaker, CORNET Global Annual Convention, "Office of the Future"
- Speaker, CREW National Convention, "Office of the Future"
- Speaker, Federal Real Property Association, "Buildings That Work"
- Speaker, Royal Institute of Chartered Surveyors; "International Property Measurement Standards"